

SAMPLE FROM RECENT SEARCH
 RFP Code: H2NL82PX9X3
 Name of Client
 Event Dates: 15 Jan-2021 to 18-Jan-2021
 Meet the Oklahoma Team:
 > Paul Crone, Search & Contract
 > Amber Rodgers, Logistics

We have partnerships with 214 Hotels in 48 Statewide Cities and Towns

A SIMPLE PROCESS

1. Understand your needs, schedules & deadlines.
2. Vet the hotels to meet your needs.
3. Bring this report back to you.
4. Negotiate and present hotel contract to you.
5. Represent you to the hotels:

No Contract | No Obligation | No Cost to you.



Name:	#1 Recommendation (out of 12 hotels)	#2 Hotel	#3 Hotel
Image:			
Supplier Type:	Hotel	Hotel	Hotel
Chain:	IHG	Hilton	Marriott International Hotels
Brand:	Staybridge Suites	Home2Suites	Residence Inn
Website: (Hyperlinks removed for this sample)	View Website	View Website	View Website
Address: (Address removed for this sample)	11111 South Fretz Ave. Sample City, ST, 37402-4411 USA	11111 South Fretz Ave. Sample City, ST 37421 USA	11111 South Fretz Ave. Sample City, ST 37421 USA
Total Guest Rooms:	124	97	109
Supplier Categories:	HelmsBriscoe Partner	HelmsBriscoe Partner	Not a HelmsBriscoe Partner (Lower than our standard, look at their TripAdvisor score)
Traveler Ranking	21 out of 103 for the Chattanooga area	23 out of 103 for the Chattanooga Area	32 out of 103 for the Chattanooga Area
Summary	Paul's Pick: Best Trip Advisor Score, Great Rate and Hot Breakfast! See Below		

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Overview:	The Staybridge Suites Sample City, ST Convention Center hotel is located in the charming city of Chattanooga, a cosmopolitan city featuring world-class attractions, breathtaking mountain views and a beautiful riverfront. Situated in downtown Chattanooga, TN, the hotel's neighbors include the Chattanooga Convention Center, the Tennessee Aquarium and a host of other businesses. Business travelers appreciate the hotel's convenient location in Chattanooga, TN, as well as amenities including complimentary high-speed, wireless Internet access and an on-site boardroom.	Welcome to our Home2 Suites by Hilton Sa,mple City Charlston Place hotel. Perfectly situated between downtown attractions and other locations.Having 97 spacious and luxurious rooms and also meeting space, makes this hotel the perfect destination for all the business and leisure travelers.	Fifteen minutes from downtown Sample City, we are located right off of I-75 halfway between Knoxville and Atlanta. Our spacious suites are incredibly comfortable and ideal for the business traveler or families. Complimentary amenities include parking, WiFi, breakfast, and usage of EV charging stations are available to guests. Relax at the indoor pool and stay active at the fitness center. Groups also enjoy the convenience of an onsite laundry facility.
Proposal Status:	Submitted Proposal	Submitted Proposal	Submitted Proposal
Proposal Sent Date:	28-Aug-2020	31-Aug-2020	31-Aug-2020
Proposed Dates:	08-Sep-2020 to 08-Oct-2020	08-Sep-2020 to 08-Oct-2020	08-Sep-2020 to 08-Oct-2020
Availability:	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space
Additional Information:		21 night minimum length of stay required to be eligible room rate offered.	
Requested Concessions/Contractual Requirements:			
Offered Concessions/Contractual Requirements:		21 night minimum length of stay required for room rate offered. Discounted pet fee of \$35 (if housing pets on property)	
Sleeping Rooms			

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Sleeping Room Needs Met?	Yes Rate is for Queen Studio Suite - If bid won, complimentary upgrade to king suites available.	Yes 1 King Bed Studio Suites offered include sitting area with full size pullout sofa, signature Home2 Working Wall with flexible working/storage space, and an equipped kitchenette (includes full size fridge/freezer, dishwasher, tableware, food prep and cookware, and microwave - portable induction cooktops available for complimentary check out). Rate includes modified breakfast buffet (grab-n-go/serve-to-order style - sample menu available upon request), wifi access, and onsite parking.	Yes
Rates include breakfast?	No	No	No
Rates include tax?	No	No	No
Applicable Tax:	No taxes have been specified	Occupancy 4.000%, City 4.000%, State 9.250%	Occupancy 4.000%, City 4.000%, State 9.250%
Sleeping Room Dates	07-Sep-2020 to 07-Oct-2020	07-Sep-2020 to 07-Oct-2020	07-Sep-2020 to 07-Oct-2020
Total Room Nights	124	124	124
Peak Room Nights	8	8	8
Sleeping Room Total	USD \$7,236	USD \$9,796	USD \$10,168
Rates:			
Single (1 Bed)	USD \$67.00	USD \$79.00	USD \$82.00
Additional Information:	City Electric Free Shuttle and Carta Bus Station located 1 block away.		
Additional Fees			
Occupancy Tax		4.000% on Guest Rooms	4.000% on Guest Rooms
City Tax	4.000% on Room Rental/Room Hire	4.000% on Guest Rooms	4.000% on Guest Rooms
State Tax	9.250% on Room Rental/Room Hire	9.250% on Guest Rooms	9.250% on Guest Rooms
County Tax	4.000% on Room Rental/Room Hire		

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Additional Information:	<p>During Covid 19 - Hot Breakfast offered, served by breakfast attendant and Grab and Go options also available. Indoor pool and hot tub available, complimentary guest laundry. Full kitchens with 2 burner stove top, full fridge, cooking utensils, etc.</p> <p>Chattanooga Electric Free Shuttle and Carta Bus Station located 1 block away.</p>	Rate offered is 7% commissionable and applicable to required 21 night minimum length of stay.	Taxes are subject to change without notice.
Additional Questions			
Rates quoted are applicable _____ days post-meeting.	Days pre and post event dates, as long as continuous stay	30 days	7
Please select your current Forbes and/or AAA Rating?	3 Star, 3 Diamond	Not Rated - Star, 3 Diamond	4 Star, 3 Diamond
Do you have internet access available in the rooms? Is it wireless? What is the cost? What is the type and cost of internet access in meeting rooms? Will any internet costs be waived for this group?	We have complimentary wifi available throughout the hotel and guest rooms	Complimentary wireless internet access throughout property (includes meeting space if applicable during guests' stay)	Stay connected with complimentary Internet access in your hotel suite and throughout the hotel.
What are your additional charges (ie housekeeping, portorage, resort fees, etc.)? Please include with amounts and inclusions and note which charges are mandatory.	None	No additional required charges	No additional charges.
Is there a charge for self and/or valet parking per day? Please indicate amounts.	Parking is waived for any stay over 7 days.	Complimentary overnight self-parking on property.	Residence Inn includes free self parking.

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What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?	Chattanooga Metropolitan airport (appr 16 minutes, 12.9 miles away). Round trip taxi cost appr \$40.	Chattanooga Metropolitan airport (appr 8 minutes, 3.4 miles away). Round trip taxi cost appr \$12.	Chattanooga Airport is approximately 3.4 miles / 9 minutes away from hotel property.
What amenities and activities does your hotel have on or near the property?	During Covid 19 - Hot Breakfast offered, served by breakfast attendant and Grab and Go options also available. Indoor pool and hot tub available, complimentary guest laundry. Full kitchens with 2 burner stove top, full fridge, cooking utensils, etc. Chattanooga Electric Free Shuttle and Carta Bus Station located 1 block away.	Onsite: Outdoor pool with water slide + splash pad, state-of-the-art fitness center, large grilling station (grilling tool kits available for check out at Guest Services), multiple patios with outdoor fireplaces, variety of board games for complimentary guest use. Offsite nearby: TopGolf, Enterprise South Nature Park (hiking & mountain biking), AMC Chattanooga 18 with IMAX, Hamilton Place Mall, Pin Strikes Bowling Offsite Chattanooga area: Tennessee Aquarium (Top 10 Ranking), Ruby Falls, Rock City Gardens, Hunter Museum of American Art, Lookout Mountain Incline Railway, Point	Free To-Go Breakfast bags, Indoor Pool, Fitness Center (currently closed due to COVID restrictions), complimentary guest laundry
What renovations have your property either recently completed or has on schedule?	All new linen in Summer 2019	New property (less than 1.5 years old) - no renovations scheduled	Recently renovated Residence Inn approximately a year and a half ago
Do you have suites with kitchenette?	Yes	Yes	Yes
Do you offer complimentary shuttle service?	No	No	No
Do you offer a complimentary breakfast?	Yes	Yes	Yes
Do guest rooms have interior or exterior entrances?	Interior	Interior	Interior
Are pets allowed on property?	Yes, with a fee	Yes, with a fee	Yes, with a fee